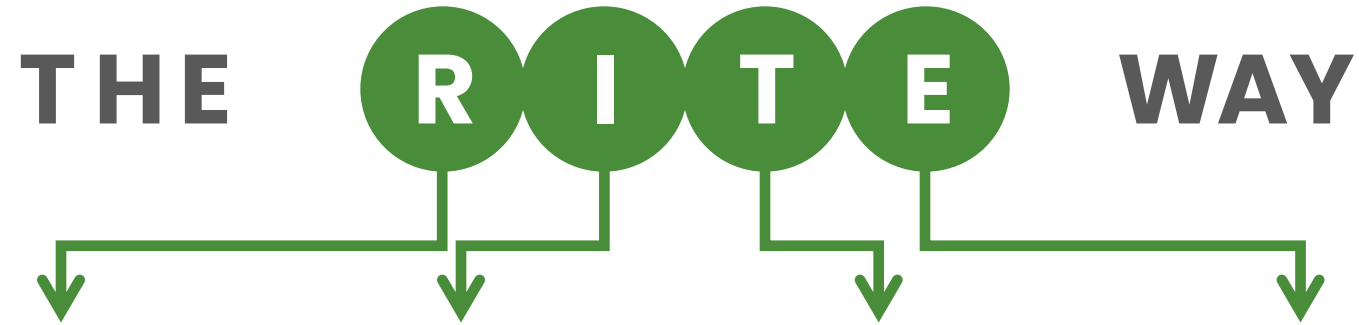




FORMING OUR FUTURE
Leadership Conference
March 7, 2025

BILL HICKEY
Chairman

THE **R I T E** WAY



RESPECT

Always treating others as you would like to be treated.

INTEGRITY

A commitment to doing the correct thing day in and day out.

TEAMWOR K

Working together, we can accomplish great things.

EXCELLEN CE

Continually striving to make ourselves, our company and our communities better.

13 LOCATIONS TO SERVE YOU BETTER



CHICAGO DIVISION-HEADQUARTERS
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SALES@LAPHAM-HICKEY.COM



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 Phone: 651-688-8138
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PAWCATUCK, CT
 Phone: 860-599-1600
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LA VERGNE, TN
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FOUNTAIN INN, SC
 Phone: 864-409-8400
 agogal@lapham-hickey.com



ROME, GA
 Phone: 706-235-5683
 agogal@lapham-hickey.com



**VC Laminations Querétaro,
México**

PRODUCTS OFFERED



COIL & SHEET

Hot Rolled (P & O)
Cold Rolled
Cold Rolled Strip
Galvanized/Galvalume
Painted
Tin Plate
Flat wire
Electrical Steel
Sheet Steel
Strip Steel

- Full Hard
- Half Hard
- Quarter Hard
- CSB, DSB, EDDS

SPRING STEEL

The LARGEST selection of
Spring Steel in the
Country!
.002-.125 thick
up to 24" wide
Grades 1050, 1075, 1095

- Blue Tempered
- Scaleless Tempered
- Cold or Hot Rolled
High Carbon

BAR PRODUCT

(HOT ROLLED AND COLD ROLLED)

C 1018 Flats, Hexes &
Square
C1045 Round, Squares
& Hexes
C1117 / 11L17 Rounds &
Flats
C1141 / C1144 Rounds
C12L14 Squares, Rounds
& Hexes
C1215 Rounds, Squares
& Hexes
Stressproof Rounds
Fatigue Proof Rounds

PLATE

- A-36
- Grade 50
- Grade 80
- T-1
- Armor

G & P / TG & P

C1018, C1045, C1141,
C1215
Stressproof
Fatigueproof

STEEL TUBE & RECTANGLE

WDOM
Electric Welded
CD Buttweld
Bundyweld
Hydraulic
Structural Square &
Rectangle

ALLOYS

4130, 4140, 4340, 8620,
41L40, 86L20
ETD 150

VALUE-ADDED SERVICES



COIL

PROCESSING

- Slitting
- Cut-to-Length / Blanking
- Stretch Leveling
- Shearing
- Machining
- Edge Conditioning
- Oscillating
- Hardening &



FABRICATING

- Laser Cutting
- Laser and Punch Manufacturing
- Manual & Robotic Welding
- Forming
- Plasma/Oxy Burning



- Sawing
- Machining
- Stress Relieving
- Blanchard Grinding
- Shot Blasting
- Painting



2024 GLOBAL STEEL PRODUCTION



Country	2024 Production (mmt)	Global Shares
China	1005	54.6%
India	150	8.2%
Japan	84	4.5%
U.S.A.	80	4.3%
Russia	71	3.8%
South Korea	64	3.5%
Global Total 1888 mmt		

No other country had more than 3% of global production in 2024.

	2020	2000
Global Production	1,877.5	850.1
China	1,064.8	128.5
India	100.3	26.9
Japan	83.2	106.4
U.S.	72.7	101.8

US STEEL MARKET SNAPSHOT 2024



Domestic shipments	86 million tons
Steel imports	28.9 million tons

Steel import countries

Canada	6.6 mt
--------	--------

Brazil	4.5 mt
--------	--------

Mexico	3.5 mt
--------	--------

South Korea	2.8 mt
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Vietnam	1.36 mt
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Japan	1.1 mt
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Germany	1 mt
---------	------

Import market share in 2024 estimated at 23%

2024 US Goods Trade Deficit \$1.21 Trillion



2024 major mfg sectors trade balance

Category	Exports	Imports	Deficit
Steel	7.4	23.15	15.68
Passenger Cars	58.16	213.59	155.43
Car Parts	58.77	145.66	86.43
Furniture	5.13	41.94	36.81
Textiles	8.04	53.73	45.69
Pharmaceuticals	107.55	246.84	139.9

Countries	Goods Deficit	
	2024	2023
China	295.4	279.1
Mexico	171.8	152.47
Vietnam	123.46	104.58
Ireland	86.76	65.55
Germany	84.82	82.57

Total Goods imports in 2024 \$3.295 trillion

Current trade items that will affect steel and manufactured goods:



- 2/11/25 Restore 25% duties on steel and aluminum. No exclusions or exemptions! Effective date April 2025. This may change.
- 2/13/25 Order to study reciprocal trade tariffs. Information due April 2025.
- 2/24/25 25% duties on Canada and Mexico to start March 4, 2025. China 10% was started on 2/1/2025. Layered tariff effect.
- Steel and Aluminum tariffs are going to be extended to downstream products. Extensive coverage to Fabricated products HTS chapters 81-85. Layered tariffs effect.
- WTO- major issue on viability.

I am positive there will be more EO's , but no idea what they will cover, interesting times!

The market's next move?

Still a mystery novel in progress.



*Thank
you!*
